



艾訊股份有限公司 法人說明會簡報

發言人
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A hand holding a glowing lightbulb, symbolizing innovation. The background is a blurred bokeh of green and yellow light. A red curved banner is overlaid on the right side of the image.

Empowering IoT Innovation



艾訊經營策略與集團組織

Application Framework Architecture

Application

- Factory Automation
- Smart Energy
- Smart Building
- Smart City
- Transportation and Logistics
- Agriculture

Software SDK

- Software Framework – AMS
- Middleware & SDK (MATLAB & LabVIEW)
- Utility (TMA, Power & Connection Management)
- Intel Toolkits (Unite, OpenVINO, etc.)
- Others...

Platforms



Device & Sensor Gateway



垂直應用市場策略重點



Transportation

- Security and Surveillance
- Monitoring System
- Information System
- Communication Gateway



Automation

- IIoT Gateway
- Machine Vision
- AI in Video Edge
- Data Acquisition (DAQ) and Predictive Maintenance (PdM)



Embedded Board Design-in

- Application Reference Boards for Design-in
- Vertical Application Driven



Retail

- Digital Signage
- IWB
- Interactive Kiosk
- Self-ordering Kiosk
- Mobile POS



Networking

- IIoT Cyber Security
- Industrial Network Security
- Industrial Network Management



Gaming

- Player Tracking System
- Video Mixer
- Gaming Machine Controller

Agent Maas Suite (AMS)

艾訊策略事業組織

SNS

- Sensor Gateway
- Communication Gateway

IPS

- IPC & Embedded Application Systems
- Vertical Certified embedded System & Panel PC

ECSE

- Embedded SBC & Modules
- SOM Modules & Application Reference Boards

IRS

- Digital Signage Box PC
- Commercial PPC
- Mobile POS
- Kiosk & Peripheral Integration

CCNI

- Edge Server
- IIoT Cyber Security
- Industrial Network Security Platforms

GAM

- Gaming Management Systems
- Gaming Machine Controllers
- Gaming Machine M/B & IO

Certified Computer



Embedded Box PC



Industrial PC



Panel PC & Display



Certified Panel PC & Display



SoM & Embedded SBC



Comm. Gateway & Sensor Gateway



DAQ & Remote I/O



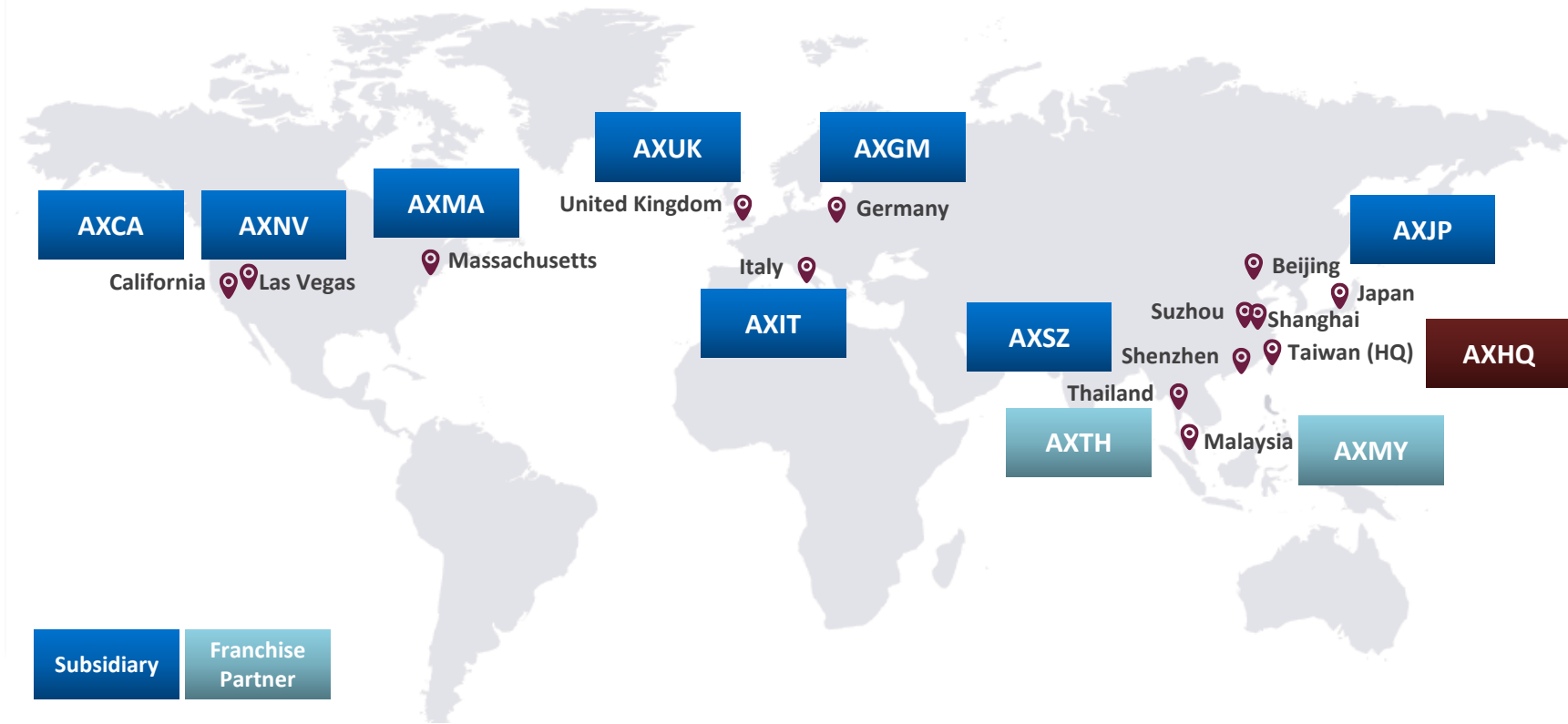
Network Appliance & SDN



Gaming System & I/O Modules



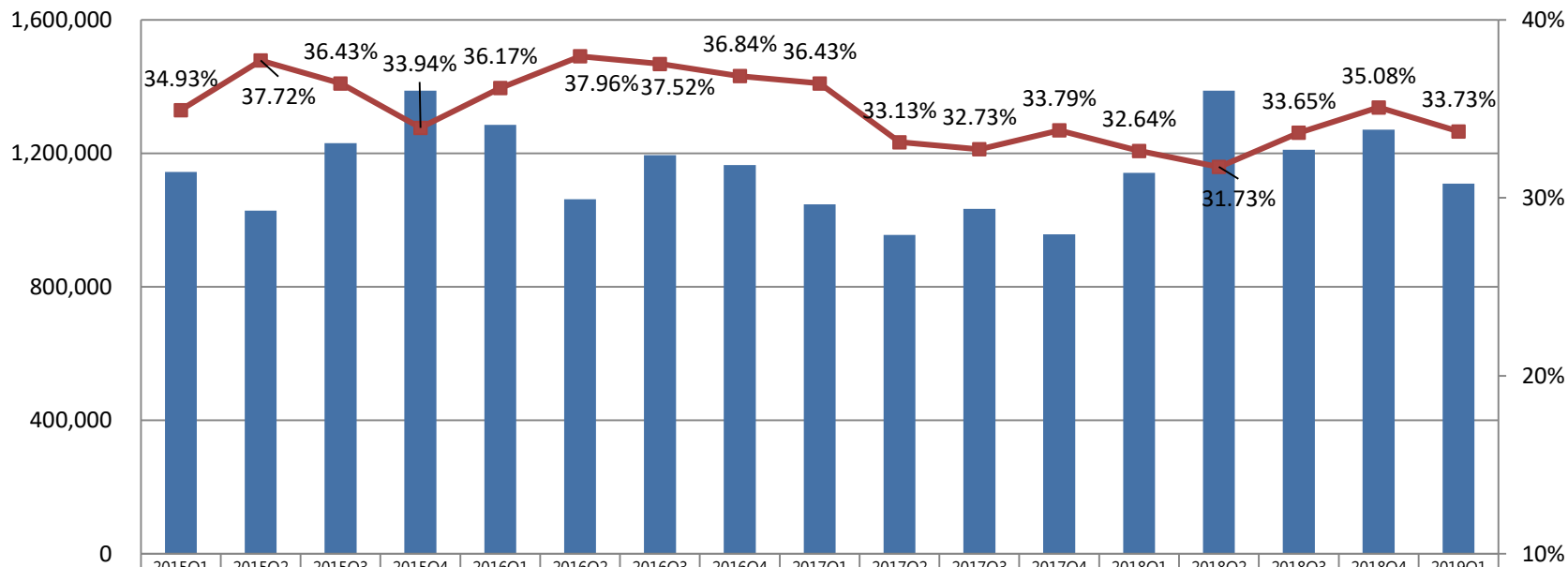
艾訊全球營運據點





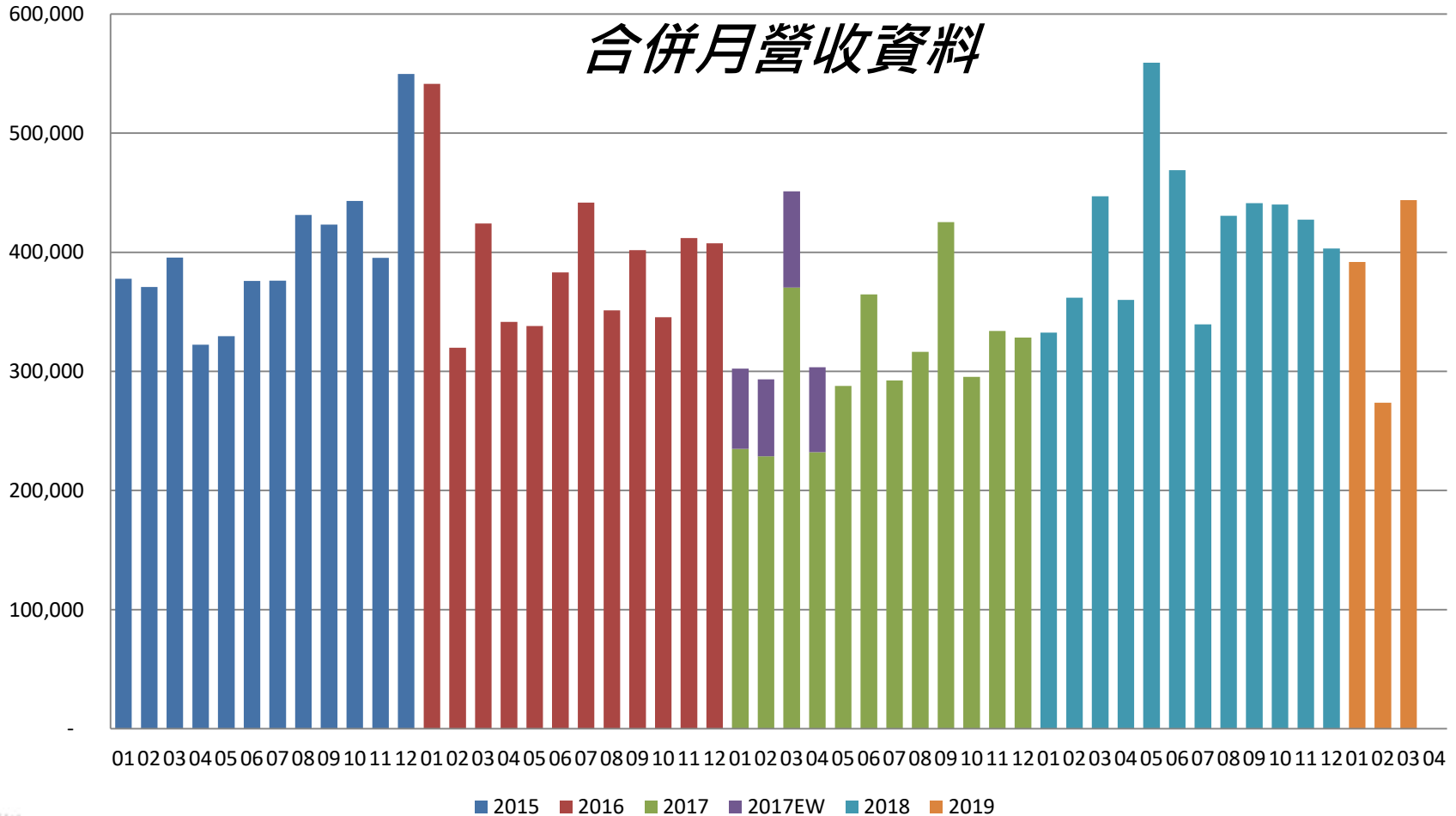
經營績效

各季營收及獲利狀況

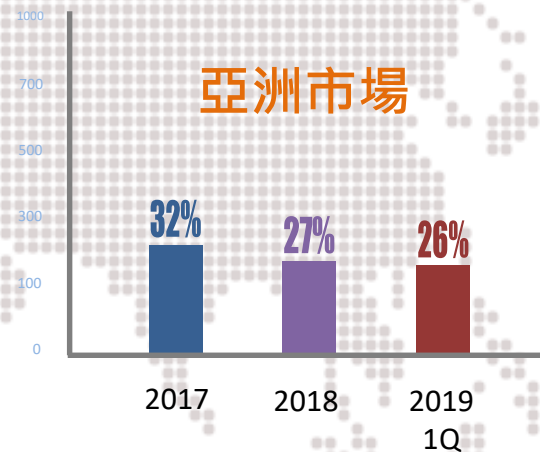
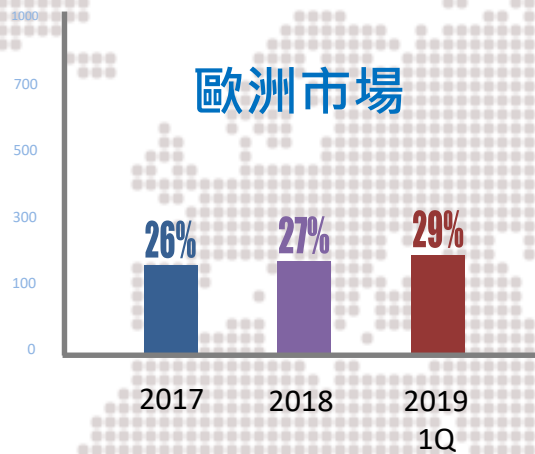
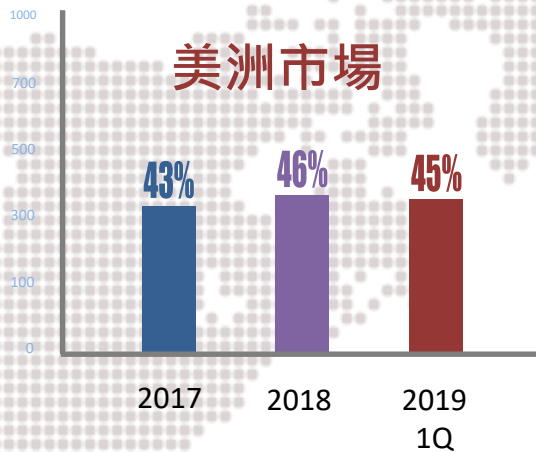


營業收入合計	1,144,162	1,027,970	1,230,720	1,388,047	1,285,046	1,062,546	1,194,704	1,164,813	1,046,832	955,825	1,033,935	957,637	1,141,235	1,387,877	1,211,077	1,270,455	1,109,217
毛利率	34.93%	37.72%	36.43%	33.94%	36.17%	37.96%	37.52%	36.84%	36.43%	33.13%	32.73%	33.79%	32.64%	31.73%	33.65%	35.08%	33.73%
淨利率	8.08%	7.71%	12.61%	8.18%	8.61%	7.55%	7.95%	7.64%	2.89%	79.91%	8.84%	4.54%	7.27%	7.93%	8.08%	9.13%	10.50%
有效稅率	22.65%	27.74%	22.98%	20.99%	21.71%	24.55%	21.60%	28.69%	11.07%	7.48%	18.11%	18.03%	28.03%	44.28%	26.14%	27.59%	18.35%
基本每股盈餘	1.13	0.98	1.89	1.38	1.35	0.97	1.15	1.09	0.35	9.66	1.16	0.54	1.05	1.38	1.23	1.46	1.46

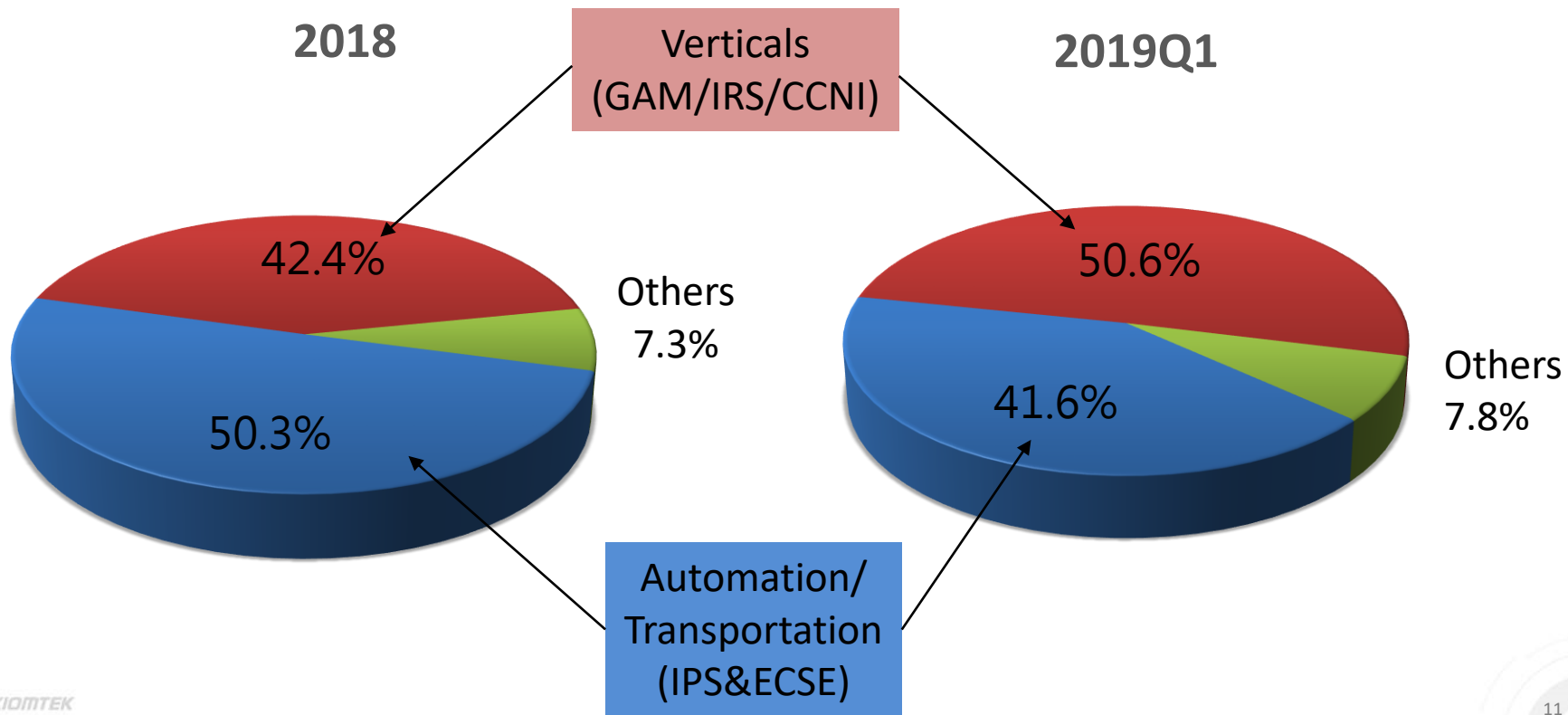
合併月營收資料



營收分析 - 地區別



營收分析 - 應用別



The background features a large, semi-circular graphic on the left side, divided into two main color sections: a top yellow section and a bottom dark red section. The yellow section contains a close-up image of several hands clasped together in a supportive grip. The dark red section contains a close-up image of a circuit board with various components. The overall design is modern and professional, with several thin, white, curved lines and a larger, light gray circular shape on the right side of the page.

Thank You

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